



***“My goal is simple, leverage best practices to increase your profitability.”***

*- Christopher M. Keslin, Senior Architect - Products and Services | KTSC, LLC*

## Advocacy

Effective use of technology is critical for the success of every organization. However, very few organizations are large enough to cost effectively maintain an in house staff of qualified IT professionals. KTSC's advocacy service bridges the gap allowing our clients access to resources and expertise on an as needed basis. Our only motivation is to act in your best interest.

### Advocacy Services Include

- Contract and Proposal Review
- Interview and Personnel Management

## Strategic Planning

Every organization spends a predictable percentage of their annual budget on technology based on their size and industry focus over any given four year period; whether executing a plan or operating in a break fix model. KTSC's Strategy Planning Service empowers clients to manage IT spending through careful planning while minimizing downtime, frustration and lost productivity often experienced in the break fix model.

### Strategic Planning Phases

- Existing IT Infrastructure Audit
- Interviews with subject matter experts to determine current and future technology needs
- Create a three year IT Strategy Plan
- Negotiate with vendors for the required services to implement the plan
- Review the Strategy quarterly for adherence and necessary changes

## Custom Integration and Development

Our clients are experts at how to run their organization and have developed work flows and processes over time that give them a competitive advantage. All too often there isn't one technical solution that can support all of their needs. KTSC offers custom integration and development for just these situations. Whether it's integrating the companies CRM system with an online ordering application, or creating a custom software solution to your exact requirements, KTSC will partner with you to manage and deliver a solution offering the best value proposition for your scenario.

### Custom Integration and Development

- Agile, customer focused development process
- Project Management
- Microsoft Solution Experts
- Staff Augmentation